

Joachim Väth

Dipl.-Ing. (ME) / MBA
Gesundheitsökonom (EBS)
Ass. Professor (am.)

Curriculum Vitae



**Professional engineer with a degree in Master of Business Administration.
Thirty years of technical and business management experience.
International Sales Director with deep practical knowledge.
Quality Assurance Representative and Qualified Auditor.**

Date of birth: 08. July 1962
Place of birth: Engers am Rhein (Neuwied)
Marital status: Married / two boys
Nationality: German



jvaeth1@me.com

HOME

Kreuzkirchstr. 2
D-77652 Offenburg



+49 170 185 95 27



XING

Education:

- 2004 European Business School, Oestrich-Winkel
Healthcare Economics (EBS)
Degree: Gesundheitsökonom (EBS) / Health Economist
- 1994 – 1995 Schiller International University, Strasbourg, F
Head-quarters: Dunedin, Florida, USA
Degree: Master of Business Administration
- 1983 – 1990 Technical University Clausthal
Clausthal-Zellerfeld, Germany
Department Mining and Raw Materials
Degree: Master of Engineering
- 1981 – 1982 Military Armed Forces
- 1977 – 1981 Public Secondary School
Degree: Abitur (A-Level)

Work experience

- 07/20 – 07/21 **Sales Director (national and international)**
Nussbaum Custom Lifts GmbH, Kehl am Rhein
Lifts for garages in the automotive sector
- 07/12 – 06/20 **Sales Director**
Otto Nussbaum GmbH & Co.KG, Kehl am Rhein
Lifts for garages in the automotive sector
First responsible for D/A/CH, then worldwide
- 06/03 – up to now **Independent entrepreneur and commercial manager**
Centrum für Komplementärmedizin
Locations: München, Königsbrunn bei Augsburg, Oberstdorf
- 02/01 – 05/03 **Plant- and General Management**
AQS Schmale GmbH, Neunkirchen
Industry sector: Logistics Systems, Storage Technology
Leading the company and responsible for strategic goals as well as for the result including human resources management.
Development of the business plans and yearly budgets.



jvaeth1@me.com

HOME

Kreuzkirchstr. 2
D-77652 Offenburg



+49 170 185 95 27



XING

02/99 – 01/01

Plant- / Operations Manager

Member of the management board

HYDRO Gerätebau GmbH & Co.KG,
Biberach (Kinzigtal)

Design, production and sales of Ground Support
Equipment for Wide Body Airplanes, licensed manufacturing of
tools for Airbus and Boeing, engineering for aircraft
production systems and special projects.

Operations management including responsibility for turnover
and profit & loss with significant increase of the positive result.

Responsible for employees in the departments purchasing,
production planning, manufacturing, assembly, QC and logistics

07/98 – 12/99

Consultant

tmm TUMEDICMEN

Medizinische Servicegesellschaft

- Marketing, Consulting, New Media -
Isernhagen

07/95 – 06/98

Operations Manager

Otto Nussbaum GmbH & Co.KG, Kehl am Rhein

Lifting technology, production technology and mechanical
engineering, especially for the automotive-/-supplier industry.

Division management including responsibility for fabrication,
installation, results and personnel

Production planning and controlling

Projects (John Deere, SMART)

11/90 – 06/94

Sales Engineer

Ernst Winter & Sohn, Hamburg

Diamond tools for civil engineering, natural stone industry and
dealer support.

Responsible for turnover per profit centre.

Care of key-accounts and acquisition of new customers (won
first price for getting the most new customers within one year)

02/90 – 11/90

Junior-Engineer

A. V. Offshore Adolf Vöth GmbH, Hundsangen

Service company for offshore plants in the oil industry.

Activities: Organization and Marketing

Projects: Non-destructive testing technique



jvaeth1@me.com

HOME

Kreuzkirchstr. 2
D-77652 Offenburg



+49 170 185 95 27



XING

Activities accompanying the studies

1988	Fuchs' sche Tongrube, Ransbach-Baumbach Underground clay mine: frame timbering, track laying
1986	KCA Drilling Ltd., Aberdeen, GB: Mobil Beryl "B" Offshore roustabout on Mobil's Beryl "B" platform
1984	Norwegian Contractors, Stavanger, Norway Construction drawing office working on preparation techniques, pressure testing procedures, drafting of "as built" drawings
1983	Statoil, Stavanger, Norway Trainee in cooperation with the field engineer, piping engineer, quality surveyor, material coordinator
1983	Südwestdeutsche Salzwerke AG, Heilbronn Underground salt mine: mechanical and electrical workshop
1983	Steinkohlenbergwerk Nordstern, Gelsenkirchen Underground coal mine. Coal mining, maintenance

Qualification Skills

Languages	German native speaker Good written and spoken English Basic knowledge of French
Lecturing activities	1996 until 2008 lecturer for Production & Operations Mgt. Schiller International University, Strasbourg 15.04.2000: Award of the American title „Assistant professor“
Quality management	Certified Quality Assurance Representative (DAkkS certificate no. 4002753) Certified Quality Auditor (DAkkS certificate no. 4002772) Various seminars for QA and QC in the health care system as well as in the manufacturing industry (DIN EN ISO 9001, DIN EN ISO 14000, DIN EN 15224, DIN EN ISO 19011, AS9000, KTQ, QEP) Seminars for auditing management systems Member of ASU (Ausschuss zur Sicherung der Unabhängigkeit, FOX Certification)
Information technology	Good background in EDP, exemplary <ul style="list-style-type: none">• Mastery of MS-Office programs• Mastery of Apple operating system• Very good command with ERP and Internet• Basic knowledge of CAD



jvaeth1@me.com

HOME

Kreuzkirchstr. 2
D-77652 Offenburg



+49 170 185 95 27



XING

Others

Participation in various sales and production promotive seminars at the following topics:

- Employee Management
- Forms of Cooperation
- Controlling
- Business Administration
- Successful Selling
- Rhetoric
- Corporate Governance
- Production Optimisation
- Neurofeedback
- GOÄ billing
- Craniosacral Osteopathie
- Acupuncture and laser
- Future strategy for medical specialists
- Offshore safety and survival courses, Norway

Hobbies

Cooking and cuisine
Biking and trekking
History



jvaeth1@me.com

HOME

Kreuzkirchstr. 2
D-77652 Offenburg



+49 170 185 95 27



XING